



RCOC
Approved
03/12/2026
Esshaki / McPherson

**Inter-Departmental Memorandum
CENTRAL OPERATIONS DEPARTMENT**

DATE: March 4, 2026
To: Gary Piotrowicz, P.E., PTOE, Deputy Managing Director
FROM: Mary N. Gillis, P.E., Director, Central Operations Department
SUBJECT: **FY 2026** – Bid Tabs, Pickup Trucks; IFB NO.7814

Background:

The units described in this memo will be used by various RCOC employees to provide them with transportation to and from various worksites and meetings. These trucks also have the capability to be used by staff to tow most RCOC trailers and haul light materials.

Financial Considerations Pickup Trucks:

FY26 Budgeted Capital Outlay (16 units)	\$ 817,000.00
Total Net Bid Price (6 2wd 1-Ton units @ \$50,295.93 ea.):	\$ 301,775.58
Total Net Bid Price (7 2wd ½ -Ton Crew Trucks @ \$40,202.00 ea.):	\$ 281,414.00
Total Net Bid Price (1 4x4 Superintendent @ \$56,035.62 ea.):	\$ 56,035.62
Total Net Bid Price (2 2wd ½-Ton Supervisor Trucks @ \$37,765.00 ea.):	<u>\$ 75,530.00</u>
Amount under Budget:	\$ 102,244.80

Purchase History for 2wd ¾ and 1 Ton Trucks:

<u>Year</u>	<u>Unit Price</u>	<u>Brand</u>	<u>Percent Increase</u>
FY2026	\$50,295.93	Ford F-350	5.2%
FY2026	\$47,820.72	Ford F-250	2.5%
FY2025	\$46,651.59	Ford F-250	(14.5%)
FY2023	\$54,534.56	Ford F-250	38.1%
FY2022	\$33,746.00	Ford F-250	11.7%
FY2021	\$30,219.00	Ford F-250	7.8%
FY2019	\$27,853.00	Ford F-250	7.1%
FY2017	\$26,011.00	Ford F-250	---

Purchase History for 2wd ½ Ton Trucks:

<u>Year</u>	<u>Unit Price</u>	<u>Brand</u>	<u>Percent Increase</u>
FY2026	\$40,202.00	Ford F-150	(1.2%)
FY2025	\$40,704.90	Ford F-150	(5.8%)
FY2024	\$43,200.00	Ford F-150	104.8%
FY2021	\$21,093.50	RAM 1500	8.3%
FY2019	\$19,471.80	RAM 1500	(13.0%)
FY2017	\$22,372.00	GMC 1500	4.9%
FY2016	\$21,332.00	GMC 1500	22.3%
FY2014	\$17,436.00	Ford F-150	---

Recommendation:

It is recommended the Board award the pickup truck contracts to LaFontaine Ford for seven (7) 2WD ½ ton crew trucks and two (2) 2WD ½ ton Supervisor trucks for \$356,944.00 and Varsity Ford for six (6) 1 ton 2WD pickups and one (1) Superintendent truck equaling \$357,811.20 for a total of \$714,755.20.

DocuSigned by:

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Intra-Departmental Memorandum

CENTRAL OPERATIONS DEPARTMENT

DATE: March 4, 2026

To: Mary Gillis, Director, Central Operations

FROM: Steven Guerra, Fleet Manager

SUBJECT: **BID TABS, PICKUP TRUCKS; IFB NO. 7814**

Background:

The units described in this memo will be used by various RCOC employees to provide them with transportation to and from various worksites and meetings. These trucks also have the capability to be used by staff to tow most RCOC trailers and haul light materials.

Of the sixteen (16) trucks, 6 of them are 2wd 1-Ton trucks, 7 are 2wd ½-Ton crew trucks, 2 are 2wd ½-Ton supervisor trucks, and 1 is a Superintendent Truck. The 1-Tons will be used by Highway Maintenance districts to tow trailers, haul light material, and transport workers to and from worksites. RCOC elected to increase the size of this unit from a ¾-Ton to a 1-Ton truck to help alleviate some of the excess strain and premature wear the lighter duty trucks were experiencing. The ½-Ton trucks will be used by various RCOC operating departments to transport workers to and from work zones and job sites. The Superintendent truck will be utilized by RCOC's Safety Supervisor to provide that individual with the appropriate storage and capabilities to respond to any/all RCOC related safety events, both on site, and on the road.

Financial Considerations Pickup Trucks:

FY26 Budgeted Capital Outlay (16 units)	\$ 817,000.00
Total Net Bid Price (6 2wd 1-Ton units @ \$50,295.93 ea.):	\$ 301,775.58
Total Net Bid Price (7 2wd ½ -Ton Crew Trucks @ \$40,202.00 ea.):	\$ 281,414.00
Total Net Bid Price (1 4x4 Superintendent @ \$56,035.62 ea.):	\$ 56,035.62
Total Net Bid Price (2 2wd ½-Ton Supervisor Trucks @ \$37,765.00 ea.):	\$ <u>75,530.00</u>
Amount under Budget:	\$ 102,244.80

Recommendation:

Twelve responses were received for this IFB. Upon reviewing all submittals, I determined that the low & complete bids received from LaFontaine Ford & Varsity Ford meets all RCOC specifications. Upon reviewing their submission, all deviations from RCOC's spec were deemed inconsequential, and acceptable alternatives. LaFontaine Ford was the low bidder for the ½-Ton 2wd Crew Trucks and Supervisor Trucks, while Varsity Ford was the low bidder for the 1-Ton Pickups and the 4x4 Superintendent Truck. It is recommended that RCOC award the pickup truck contracts to both LaFontaine Ford and Varsity Ford.

Purchase History for 2wd ¾ and 1 Ton Trucks:

Year	Unit Price	Brand	Percent Increase
FY2026	\$50,295.93	Ford F-350	5.2%
FY2026	\$47,820.72	Ford F-250	2.5%
FY2025	\$46,651.59	Ford F-250	(14.5%)
FY2023	\$54,534.56	Ford F-250	38.1%
FY2022	\$33,746.00	Ford F-250	11.7%
FY2021	\$30,219.00	Ford F-250	7.8%
FY2019	\$27,853.00	Ford F-250	7.1%
FY2017	\$26,011.00	Ford F-250	---

Purchase History for 2wd ½ Ton Trucks:

Year	Unit Price	Brand	Percent Increase
FY2026	\$40,202.00	Ford F-150	(1.2%)
FY2025	\$40,704.90	Ford F-150	(5.8%)
FY2024	\$43,200.00	Ford F-150	104.8%
FY2021	\$21,093.50	RAM 1500	8.3%
FY2019	\$19,471.80	RAM 1500	(13.0%)
FY2017	\$22,372.00	GMC 1500	4.9%
FY2016	\$21,332.00	GMC 1500	22.3%
FY2014	\$17,436.00	Ford F-150	---

Road Commission for Oakland County

7814 - PICKUP TRUCKS

February 17, 2026 / 2:30 PM

Is there an objection or deviation?
 Specify:
 Indicate number of days for delivery to RCOC after receipt of order:
 Do you offer payment discounts? For example, **2% 10 Net 30**
 If so, state discount
 Addendum No. 1
 Bid Solicitation Doc(s) Returned / Uploaded

LaFontaine Ford of Lansing 5827 S Pennsylvania Lansing, MI 48911	VARSITY FORD 3480 Jackson Rd P.O. Box 2507 Ann Arbor, MI 48106	Lunghamer Ford 1960 E Main Owosso, MI 48867
No	Yes	No
	See notes in bid for exceptions	
	Lead time dependent on Ford build and lead times, Est: 3-5 months	90-120
Yes	No	No
Net 30		
Yes	Yes	Yes
Yes	Yes	Yes

Description	Quantity	UOM	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment
1 TON PICKUP	6	Each	Ford	F-350 Regular Cab 4x2	\$ 51,525.00	\$ 309,150.00		FORD/ ABCO	F-350 Reg Cab 4x2	\$ 50,295.93	\$ 301,775.58		Ford	F-350	\$ 51,380.00	\$ 308,280.00	
CREW TRUCK	7	Each	Ford	F-150 Regular Cab 4x2	40,202.00	281,414.00		FORD/ ABCO	F-150 Reg Cab 4x2	41,465.93	290,261.51		Ford	f150	41,282.00	288,974.00	
SAFETY SUPERINTENDENT TRUCK	1	Each	No Bid					FORD/ABCO	F-150 super cab 4x4	56,035.62	56,035.62		Ford	F150 4WD	58,652.00	58,652.00	
SUPERVISOR TRUCKS	2	Each	Ford	F-150 Regular Cab 4x2	37,765.00	75,530.00		Ford/ ABCO	F-150 Reg Cab 4x2	40,235.93	80,471.86		ford	f150	41,782.00	83,564.00	
TOTALS:			\$ 666,094.00					\$ 728,544.57					\$ 739,470.00				

Is there an objection or deviation?
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 If so, state discount
 Addendum No. 1
 Bid Solicitation Doc(s) Returned / Uploaded

GORNO FORD, INC. 22025 Allen Road Woodhaven, MI 48183	Bob Maxey Ford 1833 East Jefferson Ave. Detroit, MI 48207	Genesis Chevrolet 21800 Gratiot Eastpointe, MI 48021
No	Yes	No
	No lights available in toolboxes	
220	80-90 days	Unknown
No	No	No
Yes	Yes	Yes
Yes	Yes	Yes

Description	Quantity	UOM	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment
1 TON PICKUP	6	Each	FORD	F3A	\$ 51,325.00	\$ 307,950.00	PRICING WITH UPFIT / VEHICLES ARE RACE RED IN COLOR	Ford	F-350 3.1 in Bid	\$ 51,934.00	\$ 311,604.00		Chevrolet		\$ 54,689.00	\$ 328,134.00	
CREW TRUCK	7	Each	FORD	X1L	43,156.00	302,092.00	PRICING INCLUDES UPFIT / COLOR IS VERMILLION RED	Ford	F-150 3.4 in Bid	42,896.00	300,272.00				42,269.00	295,883.00	
SAFETY SUPERINTENDENT TRUCK	1	Each	FORD	X1L	58,365.00	58,365.00	PRICING INCLUDES UPFIT / TRUCK IS VERMILLION RED	Ford	F-150 Supercab 3.2 in Bid	57,809.00	57,809.00				57,429.00	57,429.00	
SUPERVISOR TRUCKS	2	Each	FORD	F1K	40,118.00	80,236.00	PRICE INCLUDES UPFIT / TRUCK COLOR IS WHITE	Ford	F-150 3.3 in Bid	40,368.00	80,736.00				39,749.00	79,498.00	
TOTALS:			\$ 748,643.00					\$ 750,421.00					\$ 760,944.00				

Spirit Ford, Inc. 4402 N Ann Arbor Rd Dundee, MI 48131								Pinckney Chrysler Dodge Jeep Ram 1295 E M36 Pinckney, MI 48169					ALAMEX INC 1401 Gondola St Manteca, CA 95336				
Is there an objection or deviation? Specify: Indicate number of days for delivery to RCOC after receipt of order: Do you offer payment discounts? For example, <u>2% 10 Net 30</u> If so, state discount								Yes					Yes				
Addendum No. 1 Bid Solicitation Doc(s) Returned / Uploaded								Yes					Yes				
See deviation statements submitted with bid								All deviations are noted on the preceding checklist					Please see attached Exceptions/Deviation sheet				
90 days								120					28 weeks ARO				
No								No					No				
Yes								Yes					Yes				
Yes								Yes					Yes				
Description	Quantity	UOM	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment
1 TON PICKUP	6	Each	Ford F350 4x2 Reg Cab XL		\$ 55,203.00	\$ 331,218.00		Ram	D23L62	\$ 50,935.00	\$ 305,610.00		RAM	3500 Tradesman Quad	\$ 51,317.00	\$ 307,902.00	
CREW TRUCK	7	Each	Ford F150 4x2 Reg Cab XL		43,237.00	302,659.00		Ram	DT1L98	47,223.00	330,561.00		RAM	1500 Tradesman Quad Cab	57,892.00	405,244.00	
SAFETY SUPERINTENDENT TRUCK	1	Each	Ford F150 4x4 Supercab XL		60,043.00	60,043.00		Ram	DT6L91	62,543.00	62,543.00		RAM	1500 Tradesman Quad Cab	50,266.00	50,266.00	
SUPERVISOR TRUCKS	2	Each	Ford F150 4x2 Reg Cab XL		41,061.00	82,122.00		Ram	DT1L98	44,478.00	88,956.00		RAM	1500 Tradesman Quad Cab	52,531.00	105,062.00	
TOTALS:					\$ 776,042.00			\$ 787,670.00					\$ 868,474.00				

Holz Motors 5961 S. 108th Place Hales Corners, WI 53130								Lafontaine Chevrolet Buick GMC 4000 W Highland Rd Highland, MI 48357					One Nation Distribution LLC 211 W. Neshannock Avenue, Suite 203 New Wilmington, PA 16142				
Is there an objection or deviation? Specify: Indicate number of days for delivery to RCOC after receipt of order: Do you offer payment discounts? For example, <u>2% 10 Net 30</u> If so, state discount								No					No				
Addendum No. 1 Bid Solicitation Doc(s) Returned / Uploaded								Yes					Yes				
3.3 & 3.4 No V6 or V8 available								30 days ARO									
24-26 weeks								90-120									
No								No					No				
Yes								Yes					Yes				
Yes								Yes					Yes				
Description	Quantity	UOM	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment	Manufacturer	Part #	Price	Total Cost	Vendor Comment
1 TON PICKUP	6	Each	Chevrolet	CC30903	\$ 66,533.29	\$ 399,199.74		GENERAL MOTORS	CC30903	\$ 58,040.00	\$ 348,240.00		2026 Ford	F350	\$ 59,989.00	\$ 359,934.00	
CREW TRUCK	7	Each	Chevrolet	CK10703	47,485.57	332,398.99		GENERAL MOTORS	CK10743	61,555.00	430,885.00		2025 Ford	F150	71,989.00	503,923.00	
SAFETY SUPERINTENDENT TRUCK	1	Each	Chevrolet	CK10753	62,525.44	62,525.44		GENERAL MOTORS	CK10703	41,650.00	41,650.00		2025 Ford	F150	47,989.00	47,989.00	
SUPERVISOR TRUCKS	2	Each	Chevrolet	CK10703	45,446.36	90,892.72		GENERAL MOTORS	CK10703	44,170.00	88,340.00		2025 Ford	F150	54,989.00	109,978.00	
TOTALS:					\$ 885,016.89			\$ 909,115.00					\$ 1,021,824.00				



