

ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Thursday, April 8, 2010 for Aerial Lift Repair Services and Parts; IFB No. 8064-OQ

Bid typed on Thursday, April 8, 2010

VENDOR NAME	Hawes Hydraulics LLC
ADDRESS	31700 West 8 Mile Farmington, MI 48336
PHONE NUMBER	248-476-2400
FAX NUMBER	248-476-7030
EMAIL	mdulas1118@sbcglobal.net
SIGNED	Kevin Dumas
TERMS	
FOB	
DELIVERY:	1-5 days

Brand Factory Certified Repair Services

Manufacturer		Manufacturer	
1. ETI		3.	
2.		4.	

In Shop Services for Non-Warranty Repair Services

Repair	Hourly Labor Rate	Repair	Hourly Labor Rate
1. Lift - All	\$60.00	3. Terex	\$60.00
2. Versa - Lift	\$60.00	4. Dur-a-lift	\$60.00

Method used to calculate repair labor charges: In house book time

Field Repair Services

Repair	Hourly Labor Rate	Repair	Hourly Labor Rate
1. Lift - All	\$60.00	3. Terex	\$60.00
2. Versa - Lift	\$60.00	4. Dur-a-lift	\$60.00

Other information: Travel, mileage, OT. Travel time - \$1.00per mile from our shop

Method used to calculate repair labor charges: In house book time

Manufacturer Published List Parts Discount By Brand

Manufacturer	% Discount	Manufacturer	% Discount
1. ETI	10%	5. Versa - Lift	0%
2. Lift - All	0%	6.	
3. Terex	0%	7.	
4. Dur-a-lift	0%	8.	

Provide Core Charge and Credit Program: No Core Charges

Provide Parts Return Policy: 90 days from purchase @ 20% restock

**Used throughout document to indicate a part/number/description/quantity was changed by Vendor. Please refer to Vendor's bid form for actual change.*

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VENDOR NAME ADDRESS PHONE NUMBER FAX NUMBER EMAIL SIGNED TERMS FOB DELIVERY:	Cannon Equipment 51761 Danview Tech Ct. Shelby Twp, MI 48315 586-991-0054 586-991-0074 rsmith@cannon Roger D. Smit 5 days
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Brand Factory Certified Repair Services

Manufacturer		Manufacturer	
1. Versalift		3. Al Tech	
2. High Ranger		4. Ter Ex	

In Shop Services for Non-Warranty Repair Services

Repair	Hourly Labor Rate	Repair	Hourly Labor Rate
1. Hyd Hose Replace	\$75.00	3. Hyd Repair	\$75.00
2. Aerial Repair	\$75.00	4. Electric	\$75.00

Method used to calculate repair labor charges: T&M & Industry Standards

Field Repair Services

Repair	Hourly Labor Rate	Repair	Hourly Labor Rate
1. Hyd Hose Replace	\$ 98.00	3.	
2. Aerial Repair	\$ 98.00	4.	

Other information: Travel, mileage, OT. \$98.00 Service Call \$1.75 per Mile

Method used to calculate repair labor charges: T&M

Manufacturer Published List Parts Discount By Brand

Manufacturer	% Discount	Manufacturer	% Discount
1. Viking	20%	5. Tieman	5%
2. Versalift	10%	6. ADI	5%
3. High Ranger	5%	7.	
4. Terex	10%	8.	

Provide Core Charge and Credit Program:

Provide Parts Return Policy:

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NO BIDDERS PAGE

NONE