

ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
0928997	SLOW MOVING VEHICLES TRIANGLE/HI INT. SYMBOLIC ASTM TYPE IV	7	EA	(16" x 14") Osburn	\$ 6.05	\$ 42.35	Rocal, Inc.	\$ 28.60	\$ 200.20	RSMV10H / 3M IV	\$ 7.93	\$ 55.51
2000016	ADOPT-A-ROAD RCOC SPECIAL 24"X24"ASTM TYPE IV	50	EA	Osburn	15.56	778.00	Rocal, Inc.	17.64	882.00	IV3M / Special	29.06	1,453.00
2000024	WHITE W/5/8" BLUE BORDER SPECIAL 24"X12" ASTM TYPE IV	5	EA	Osburn	7.78	38.90	Rocal, Inc.	8.82	44.10	IV3M / Border Blank	7.66	38.30
2000032	WHITE W/5/8" BLUE BORDER SPECIAL 24"X15" ASTM TYPE IV	20	EA	Osburn	9.73	194.60	Rocal, Inc.	11.03	220.60	IV3M / Border Blank	9.58	191.60
2000040	WHITE W/5/8" BLUE BORDER SPECIAL 24"X18" ASTM TYPE IV	50	EA	Osburn	11.67	583.50	Rocal, Inc.	13.23	661.50	IV3M / Border Blank	11.49	574.50
2000305	ALL WAY 30x12 R1-4, 12"X30" ASTM TYPE IV	20	EA	Osburn	9.73	194.60	Rocal, Inc.	11.03	220.60	IV 3M / R1-4	9.88	197.60
2001361	NO PARKING SYMB R8-3A, 12"X12" ASTM TYPE IV	225	EA	Osburn	4.14	931.50	Rocal, Inc.	6.41	1,442.25	IV3M / R8-3A	4.19	942.75
2001501	NO STOPPING/STANDING/PARKING R7-14,12"X18" ASTM TYPE IV STANDING/PARKING	140	EA	Osburn	5.84	817.60	Rocal, Inc.	6.62	926.80	IV3M / R7-14	5.93	830.20
2001965	ONE WAY ARROW LEFT R6-1L, 36"X12" ASTM TYPE IV	140	EA	Osburn	11.67	1,633.80	Rocal, Inc.	13.23	1,852.20	IV 3M / R6-1L	11.85	1,659.00
2001973	ONE WAY ARROW RIGHT R6-1R, 36"X12" ASTM TYPE IV	175	EA	Osburn	11.67	2,042.25	Rocal, Inc.	13.23	2,315.25	IV3M / R6-1R	11.85	2,073.75
2002004	LEFT OBSTRUCT PANEL OM-3L, 12"X36" FLUORESCENT YELL ASTM TYPE IX	10	EA	Osburn	17.70	177.00	Rocal, Inc.	20.01	200.10	IXFL3M / OM-3L	18.78	187.80
2002012	RIGHT OBSTRUCT PANEL OM-3R, 12"X36" FLUORESCENT YELL ASTM TYPE IX	15	EA	Osburn	17.70	265.50	Rocal, Inc.	20.01	300.15	IXFL3M / OM-3R	18.78	281.70

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IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

				Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>			NO BIDDER		
VENDOR NAME				Rathco Safety Supply, Inc.			Ibis Tek Signs & Accessories			Tessco		
ADDRESS				6742 Lovers Lane Portage, MI 49002			912 Pittsburgh Road Butler, PA 16002					
PHONE NUMBER				269-323-0153			724-431-3072			410-229-1366		
FAX NUMBER				269-323-3206			724-431-4361			410-527-0005		
SIGNED				Steven M. Dokey, Contracts Manager			Rachel Berlund, VP			Nathan Prehn, Market Sales Support Rep		
Early Payment Discount				NO			NO					
Terms												
DELIVERY:				40 Days Maximum			30 Days					
Number of days for subsequent deliveries				30 Days Maximum			30 Days					
Minimum Order Requirements				\$1,000.00 Minimum Order			1000 lbs					
Penalty for less than minimum order				County to Pay Shipping			N/A					
RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT			
0928997	SLOW MOVING VEHICLES TRIANGLE/HI INT. SYMBOLIC ASTM TYPE IV	7	EA		\$ 8.30	\$ 58.10		\$ 8.88	\$ 62.16			
2000016	ADOPT-A-ROAD RCOC SPECIAL 24"X24"ASTM TYPE IV	50	EA		16.60	830.00		20.74	1,037.00			
2000024	WHITE W/5/8" BLUE BORDER SPECIAL 24"X12" ASTM TYPE IV	5	EA		8.30	41.50		11.60	58.00			
2000032	WHITE W/5/8" BLUE BORDER SPECIAL 24"X15" ASTM TYPE IV	20	EA		10.37	207.40		13.46	269.20			
2000040	WHITE W/5/8" BLUE BORDER SPECIAL 24"X18" ASTM TYPE IV	50	EA		12.45	622.50		15.89	794.50			
2000305	ALL WAY 30x12 R1-4, 12"X30" ASTM TYPE IV	20	EA		10.37	207.40		14.16	283.20			
2001361	NO PARKING SYMB R8-3A, 12"X12" ASTM TYPE IV	225	EA		4.15	933.75		6.50	1,462.50			
2001501	NO STOPPING/STANDING/PARKING R7-14,12"X18" ASTM TYPE IV STANDING/PARKING	140	EA		6.22	870.80		8.82	1,234.80			
2001965	ONE WAY ARROW LEFT R6-1L, 36"X12" ASTM TYPE IV	140	EA		12.45	1,743.00		15.88	2,223.20			
2001973	ONE WAY ARROW RIGHT R6-1R, 36"X12" ASTM TYPE IV	175	EA		12.45	2,178.75		15.88	2,779.00			
2002004	LEFT OBSTRUCT PANEL OM-3L, 12"X36" FLUORESCENT YELL ASTM TYPE IX	10	EA		17.85	178.50		25.53	255.30			
2002012	RIGHT OBSTRUCT PANEL OM-3R, 12"X36" FLUORESCENT YELL ASTM TYPE IX	15	EA		17.85	267.75		25.53	382.95			

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IFB No. 8345-OQ, ** (Addendum #1) **

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	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2002640	CHEVRON 18x24 W1-8, 18"x24" FLUORESCENT YELLO ASTM TYPE IX	20	EA	Osburn	17.70	354.00	Rocal, Inc.	20.01	400.20	IXFL3M / W1-8	18.78	375.60
2002921	WRONG WAY R5-1A, 30"x18" ASTM TYPE IV	20	EA	Osburn	14.59	291.80	Rocal, Inc.	16.54	330.80	IV3M / R5-1A	14.81	296.20
2003523	END OF ROAD MARKER RED OM 4-3,24"x24" ASTM TYPE IV	20	EA	Osburn	15.56	311.20	Rocal, Inc.	17.64	352.80	IV3M / OM4-3	15.50	310.00
2003549	ADVISORY SPEED LIMIT BLANK W13-1, 24"x24" FLUORESCENT YELL WITHOUT NUMBER ASTM TYPE IX	40	EA	Osburn	23.60	944.00	Rocal, Inc.	26.68	1,067.20	IXFL3M / W13-1	25.04	1,001.60
2003557	HOSPITAL SYMBOLIC D9-2, 24"x24" BLUE ASTM TYPE IV	5	EA	Osburn	15.56	77.80	Rocal, Inc.	17.64	88.20	IV3M / D9-2	15.80	79.00
2003565	INTERSTATE ROUTE MARKER M1-1, 24"x24"ASTM TYPE IV WITHOUT NUMBERS	3	EA	Osburn	15.56	46.68	Rocal, Inc.	17.64	52.92	IV3M / M1-1	27.36	82.08
2003630	NO LEFT TURN SYMB R3-2, 24"x24" ASTM TYPE IV	60	EA	Osburn	16.56	993.60	Rocal, Inc.	17.64	1,058.40	IV3M / R3-2	16.76	1,005.60
2003648	NO PARKING SYMB R8-3A, 24"x24" ASTM TYPE IV	65	EA	Osburn	16.56	1,076.40	Rocal, Inc.	17.64	1,146.60	IV3M / R8-3A	16.76	1,089.40
2003656	NO RIGHT TURN SYMB R3-1,24"x24" ASTM TYPE IV	10	EA	Osburn	16.56	165.60	Rocal, Inc.	17.64	176.40	IV3M / R3-1	16.76	167.60
2003672	NO TURNS R3-3, 24"x24" ASTM TYPE IV	15	EA	Osburn	15.56	233.40	Rocal, Inc.	17.64	264.60	IV3M / R3-3	15.80	237.00
2003680	NO U TURN SYMB R3-4,24"x24" ASTM TYPE IV	10	EA	Osburn	16.56	165.60	Rocal, Inc.	17.64	176.40	3MIV / R3-4	16.76	167.60

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IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2002640	CHEVRON 18x24 W1-8, 18"x24" FLUORESCENT YELLO ASTM TYPE IX	20	EA		17.85	357.00		25.53	510.60
2002921	WRONG WAY R5-1A, 30"x18" ASTM TYPE IV	20	EA		15.56	311.20		19.52	390.40
2003523	END OF ROAD MARKER RED OM 4-3,24"x24" ASTM TYPE IV	20	EA		16.60	332.00		20.73	414.60
2003549	ADVISORY SPEED LIMIT BLANK W13-1, 24"x24" FLUORESCENT YELL WITHOUT NUMBER ASTM TYPE IX	40	EA		23.80	952.00		33.58	1,343.20
2003557	HOSPITAL SYMBOLIC D9-2, 24"x24" BLUE ASTM TYPE IV	5	EA		16.60	83.00		20.74	103.70
2003565	INTERSTATE ROUTE MARKER M1-1, 24"x24"ASTM TYPE IV WITHOUT NUMBERS	3	EA		16.60	49.80		20.74	62.22
2003630	NO LEFT TURN SYMB R3-2, 24"x24" ASTM TYPE IV	60	EA		16.60	996.00		20.74	1,244.40
2003648	NO PARKING SYMB R8-3A, 24"x24" ASTM TYPE IV	65	EA		16.60	1,079.00		20.79	1,351.35
2003656	NO RIGHT TURN SYMB R3-1,24"x24" ASTM TYPE IV	10	EA		16.60	166.00		20.74	207.40
2003672	NO TURNS R3-3, 24"x24" ASTM TYPE IV	15	EA		16.60	249.00		20.74	311.10
2003680	NO U TURN SYMB R3-4,24"x24" ASTM TYPE IV	10	EA		16.60	166.00		20.74	207.40

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PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
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SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
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RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2003945	CHEVRON 24x30 W1-8, 24"X30" FLURSCNT YLLW ASTM TYPE IX	400	EA	Osburn	29.50	11,800.00	Rocal, Inc.	33.35	13,340.00	IXFL3M / W1-8	29.98	11,992.00
2004018	DO NOT BLOCK INTERSECTION R10-7, 24"X30" ASTM TYPE IV	4	EA	Osburn	19.45	77.80	Rocal, Inc.	22.05	88.20	IV3M / R10-7	19.75	79.00
2004034	DO NOT PASS R4-1, 24"X30" ASTM TYPE IV	140	EA	Osburn	19.45	2,723.00	Rocal, Inc.	22.05	3,087.00	IV3M / R4-1	19.75	2,765.00
2004050	CLASS B LOAD LIMIT SPECIAL 24"X30" ASTM TYPE IV DOUBLE SIDED	55	EA	Osburn	28.70	1,578.50	Rocal, Inc.	22.05	1,212.75	IV3M / Special	28.64	1,575.20
2004068	END SCHOOL ZONE S5-2, 24"X30" ASTM TYPE IV	10	EA	Osburn	19.45	194.50	Rocal, Inc.	22.05	220.50	IV3M / S5-2	19.75	197.50
2004133	KEEP RIGHT SYMB R4-7, 24"X30" ASTM TYPE IV	50	EA	Osburn	19.45	972.50	Rocal, Inc.	22.05	1,102.50	IV3M / R4-7	19.75	987.50
2004159	NATURAL BEAUTY ROAD SPECIAL 24"X30" ASTM TYPE IV	3	EA	Osburn	21.95	65.85	Rocal, Inc.	26.05	78.15	IV3M / Special	20.95	62.85
2004266	PASS WITH CARE R4-2, 24"X30" ASTM TYPE IV	125	EA	Osburn	19.45	2,431.25	Rocal, Inc.	22.05	2,756.25	IV3M / R4-2	19.70	2,462.50
2004323	TURN LEFT ONLY R3-31A, 24"X30" ASTM TYPE IV	5	EA	Osburn	19.45	97.25	Rocal, Inc.	22.05	110.25	IV3M / R3-31A	19.75	98.75
2004349	TURN RIGHT ONLY R3-31, 24"X30" ASTM TYPE IV	15	EA	Osburn	19.45	291.75	Rocal, Inc.	22.05	330.75	IV3M / R3-31A	19.75	296.25
2004365	SPEED LIMIT 25 R2-1/25, 24"X30" ASTM TYPE IV	125	EA	Osburn	19.45	2,431.25	Rocal, Inc.	22.05	2,756.25	IV3M / R2-1-125	19.70	2,462.50
2004373	SPEED LIMIT 30 R2-1/30, 24"X30" ASTM TYPE IV	25	EA	Osburn	19.45	486.25	Rocal, Inc.	22.05	551.25	IV3M / R2-1-30	19.75	493.75
2004381	SPEED LIMIT 35 R2-1/35, 24"X30" ASTM TYPE IV	50	EA	Osburn	19.45	972.50	Rocal, Inc.	22.05	1,102.50	IV3M / R2-1-35	19.75	987.50

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ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
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SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2003945	CHEVRON 24x30 W1-8, 24"X30" FLURSCNT YLLW ASTM TYPE IX	400	EA		29.75	11,900.00		41.65	16,660.00
2004018	DO NOT BLOCK INTERSECTION R10-7, 24"X30" ASTM TYPE IV	4	EA		20.75	83.00		25.58	102.32
2004034	DO NOT PASS R4-1, 24"X30" ASTM TYPE IV	140	EA		20.75	2,905.00		25.58	3,581.20
2004050	CLASS B LOAD LIMIT SPECIAL 24"X30" ASTM TYPE IV DOUBLE SIDED	55	EA		20.75	1,141.25		25.58	1,406.90
2004068	END SCHOOL ZONE S5-2, 24"X30" ASTM TYPE IV	10	EA		20.75	207.50		25.58	255.80
2004133	KEEP RIGHT SYMB R4-7, 24"X30" ASTM TYPE IV	50	EA		20.75	1,037.50		25.58	1,279.00
2004159	NATURAL BEAUTY ROAD SPECIAL 24"X30" ASTM TYPE IV	3	EA		20.75	62.25		26.99	80.97
2004266	PASS WITH CARE R4-2, 24"X30" ASTM TYPE IV	125	EA		20.75	2,593.75		25.58	3,197.50
2004323	TURN LEFT ONLY R3-31A, 24"X30" ASTM TYPE IV	5	EA		20.75	103.75		25.58	127.90
2004349	TURN RIGHT ONLY R3-31, 24"X30" ASTM TYPE IV	15	EA		20.75	311.25		25.58	383.70
2004365	SPEED LIMIT 25 R2-1/25, 24"X30" ASTM TYPE IV	125	EA		20.75	2,593.75		25.58	3,197.50
2004373	SPEED LIMIT 30 R2-1/30, 24"X30" ASTM TYPE IV	25	EA		20.75	518.75		25.58	639.50
2004381	SPEED LIMIT 35 R2-1/35, 24"X30" ASTM TYPE IV	50	EA		20.75	1,037.50		25.58	1,279.00

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SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
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2004399	SPEED LIMIT 40 R2-1/40, 24"X30" ASTM TYPE IV	50	EA	Osburn	19.45	972.50	Rocal, Inc.	22.05	1,102.50	IV3M / R2-1-40	19.75	987.50
2004406	SPEED LIMIT 45 R2-1/45, 24"X30" ASTM TYPE IV	120	EA	Osburn	19.45	2,334.00	Rocal, Inc.	22.05	2,646.00	IV3M / R2-1-45	19.70	2,364.00
2004414	SPEED LIMIT 50 R2-1/50, 24"X30" ASTM TYPE IV	45	EA	Osburn	19.45	875.25	Rocal, Inc.	22.05	992.25	IV3M / 42-1-50	19.75	888.75
2004422	SPEED LIMIT 55 R2-1/55, 24"X30" ASTM TYPE IV	10	EA	Osburn	19.45	194.50	Rocal, Inc.	22.05	220.50	IV3M / 42-1-55	19.75	197.50
2004638	WRONG WAY R5-1A, 36"X24" ASTM TYPE IV	15	EA	Osburn	23.34	350.10	Rocal, Inc.	26.46	396.90	IV3M / R5-1A36X24	23.70	355.50
2004646	CENTER LANE ONLY R3-9B, 24"X42" ASTM TYPE IV	35	EA	Osburn	27.23	953.05	Rocal, Inc.	30.87	1,080.45	IV3M / R3-9B	27.44	960.40
2004654	BI-DIRECTIONAL TARGET ARROW W1-7, 48"X24" FLUORESCENT YELL ASTM TYPE IX	40	EA	Osburn	47.20	1,888.00	Rocal, Inc.	53.36	2,134.40	1XFRL3M W1-7	50.05	2,002.00
2004703	TARGET ARROW W1-6, 48"X24" FLUORESCENT YELLO ASTM TYPE IX	85	EA	Osburn	47.20	4,012.00	Rocal, Inc.	53.36	4,535.60	1XFL3M / W1-6	50.05	4,254.25
2005024	DEAD END W14-1, 30"X30" FLUORESCENT YELL ASTM TYPE IX	20	EA	Osburn	36.88	737.60	Rocal, Inc.	41.69	833.80	1XFL3M / W14-1	39.13	782.60
2005066	DO NOT ENTER SYMB R5-1, 30"X30" ASTM TYPE IV	85	EA	Osburn	24.31	2,066.35	Rocal, Inc.	27.56	2,342.60	IV3M / R5-1	24.69	2,098.65
2005082	LEFT CURVE W1-2L, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	1XFL3M / W1-2L	39.10	195.50
2005107	LEFT LANE MUST TURN LEFT R3-7L, 30"X30" ASTM TYPE IV	30	EA	Osburn	24.31	729.30	Rocal, Inc.	27.56	826.80	IV3M / R3-7L	24.71	741.30

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2004399	SPEED LIMIT 40 R2-1/40, 24"X30" ASTM TYPE IV	50	EA		20.75	1,037.50		25.58	1,279.00
	SPEED LIMIT 45								
2004406	R2-1/45, 24"X30" ASTM TYPE IV	120	EA		20.75	2,490.00		25.58	3,069.60
	SPEED LIMIT 50								
2004414	R2-1/50, 24"X30" ASTM TYPE IV	45	EA		20.75	933.75		25.58	1,151.10
	SPEED LIMIT 55								
2004422	R2-1/55, 24"X30" ASTM TYPE IV	10	EA		20.75	207.50		25.58	255.80
	WRONG WAY								
2004638	R5-1A, 36"X24" ASTM TYPE IV	15	EA		24.90	373.50		30.44	456.60
	CENTER LANE ONLY								
2004646	R3-9B, 24"X42" ASTM TYPE IV	35	EA		29.05	1,016.75		35.29	1,235.15
	BI-DIRECTIONAL TARGET ARROW								
2004654	W1-7, 48"X24" FLUORESCENT YELL ASTM TYPE IX	40	EA		47.61	1,904.40		65.83	2,633.20
	TARGET ARROW								
2004703	W1-6, 48"X24" FLUORESCENT YELLO ASTM TYPE IX	85	EA		47.61	4,046.85		65.83	5,595.55
	DEAD END								
2005024	W14-1, 30"X30" FLUORESCENT YELL ASTM TYPE IX	20	EA		37.19	743.80		51.73	1,034.60
	DO NOT ENTER SYMB								
2005066	R5-1, 30"X30" ASTM TYPE IV	85	EA		25.94	2,204.90		32.53	2,765.05
	LEFT CURVE								
2005082	W1-2L, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65
	LEFT LANE MUST TURN LEFT								
2005107	R3-7L, 30"X30" ASTM TYPE IV	30	EA		25.94	778.20		31.66	949.80

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2005149	LEFT REVERSE TURN W1-3L, 30"X30"FLURESCNT YLLW ASTM TYPE IX	4	EA	Osburn	36.88	147.52	Rocal, Inc.	41.69	166.76	1XFL3M / W1-3L	39.10	156.40
2005165	LEFT TURN W1-1L , 30"X30" FLUORESCENT YEL ASTM TYPE IX	8	EA	Osburn	36.88	295.04	Rocal, Inc.	41.69	333.52	1XFL3M / W1-1L	39.10	312.80
2005256	NO LEFT TURN SYMB R3-2, 30"X30" ASTM TYPE IV	5	EA	Osburn	25.88	129.40	Rocal, Inc.	27.56	137.80	IV3M / R3-2	25.44	127.20
2005264	NO OUTLET W14-2, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	IXFL3M / W14-2	39.10	195.50
2005280	NO RIGHT TURN SYMB R3-1, 30"X30" ASTM TYPE IV	5	EA	Osburn	25.88	129.40	Rocal, Inc.	27.56	137.80	IV3M / R3-1	25.44	127.20
2005305	NO TURN ON RED W/RED BALL R10-11 24"X30"ASTM TYPE IV WITH RED BALL	25	EA	Osburn	20.70	517.50	Rocal, Inc.	22.05	551.25	IV3M / R10-11	20.35	508.75
2005321	NO U-TURN SYMB R3-4, 30"X30" ASTM TYPE IV	3	EA	Osburn	25.88	77.64	Rocal, Inc.	27.56	82.68	1V3M / R3-4	25.44	76.32
2005404	RIGHT CURVE W1-2R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	4	EA	Osburn	36.88	147.52	Rocal, Inc.	41.69	166.76	IXFL3M / W1-2R	39.10	156.40
2005420	RIGHT LANE MUST TURN RIGHT R3-7R, 30"X30" ASTM TYPE IV	60	EA	Osburn	24.31	1,458.60	Rocal, Inc.	27.56	1,653.60	IV3M / R3-7R	24.71	1,482.60
2005446	RIGHT REVERSE CURVE W1-4R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	4	EA	Osburn	36.88	147.52	Rocal, Inc.	41.69	166.76	IXFL3M / W1-4R	39.10	156.40
2005462	RIGHT REVERSE TURN W1-3R,30"X30" FLUORESCENT YLLW ASTM TYPE IX	4	EA	Osburn	36.88	147.52	Rocal, Inc.	41.69	166.76	1XFL3M / W1-3R	39.10	156.40

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2005149	LEFT REVERSE TURN W1-3L, 30"X30"FLURESCNT YLLW ASTM TYPE IX	4	EA		37.19	148.76		51.73	206.92
2005165	LEFT TURN W1-1L , 30"X30" FLUORESCENT YEL ASTM TYPE IX	8	EA		37.19	297.52		51.73	413.84
2005256	NO LEFT TURN SYMB R3-2, 30"X30" ASTM TYPE IV	5	EA		25.94	129.70		32.53	162.65
2005264	NO OUTLET W14-2, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65
2005280	NO RIGHT TURN SYMB R3-1, 30"X30" ASTM TYPE IV	5	EA		25.94	129.70		32.53	162.65
2005305	NO TURN ON RED W/RED BALL R10-11 24"X30"ASTM TYPE IV WITH RED BALL	25	EA		20.75	518.75		27.59	689.75
2005321	NO U-TURN SYMB R3-4, 30"X30" ASTM TYPE IV	3	EA		25.94	77.82		32.53	97.59
2005404	RIGHT CURVE W1-2R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	4	EA		37.19	148.76		51.73	206.92
2005420	RIGHT LANE MUST TURN RIGHT R3-7R, 30"X30" ASTM TYPE IV	60	EA		25.94	1,556.40		31.66	1,899.60
2005446	RIGHT REVERSE CURVE W1-4R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	4	EA		37.19	148.76		51.73	206.92
2005462	RIGHT REVERSE TURN W1-3R,30"X30" FLUORESCENT YLLW ASTM TYPE IX	4	EA		37.19	148.76		51.73	206.92

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2005488	RIGHT TURN W1-1R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	1XFL3M / W1-1R	39.10	195.50
2005503	ROAD ENDS W14-2B, 30"X30" FLUORESCENT YEL ASTM TYPE IX	15	EA	Osburn	36.88	553.20	Rocal, Inc.	41.69	625.35	1XFL3M / W14-2B	39.10	586.50
2005602	STOP 30" R1-1, 30" ASTM TYPE IV	615	EA	Osburn	23.69	14,569.35	Rocal, Inc.	27.56	16,949.40	IV3M / R1-1	22.50	13,837.50
2005628	STOP AHEAD SYMB 30" W3-1, 30"X30" FLUORESCENT YELLO ASTM TYPE IX	25	EA	Osburn	40.00	1,000.00	Rocal, Inc.	46.69	1,167.25	IXF23M / W3-1	46.90	1,172.50
2005686	LEFT WINDING ROAD W1-5L,30"X30" FLURESCNT YLLW ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	1XFL3M / W15L	39.10	195.50
2005701	RIGHT WINDING ROAD W1-5R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	1XFL3M / W15R	39.10	195.50
2006204	WEIGHT LIMIT SYMB R12-5,30"X42" ASTM TYPE IV WITHOUT NUMBERS	4	EA	Osburn	34.04	136.16	Rocal, Inc.	38.59	154.36	IV3M / R12-5	34.59	138.36
2006246	ROAD CLOSED R11-2, 48"X30" ASTM TYPE IV	10	EA	Osburn	38.90	389.00	Rocal, Inc.	44.10	441.00	IV3M / R11-2	39.23	392.30
2006254	ROAD CLOSED TO THRU TRAFFIC R11-4, 60"X30" ASTM TYPE IV TRAFFIC	5	EA	Osburn	48.63	243.15	Rocal, Inc.	55.13	275.65	IV3M / R11-4	48.92	244.60
2006262	WEIGHT LIMIT ON BRIDGE R12-5(MOD)30"X54"ASTM TYPE IV AHEAD SYMBOLIC (WITHOUT NUMBERS)	5	EA	Osburn	43.76	218.80	Rocal, Inc.	49.61	248.05	IV3M / R12-5	43.99	219.95

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

				Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>			NO BIDDER
VENDOR NAME				Rathco Safety Supply, Inc.			Ibis Tek Signs & Accessories			Tessco
ADDRESS				6742 Lovers Lane Portage, MI 49002			912 Pittsburgh Road Butler, PA 16002			
PHONE NUMBER				269-323-0153			724-431-3072			410-229-1366
FAX NUMBER				269-323-3206			724-431-4361			410-527-0005
SIGNED				Steven M. Dokey, Contracts Manager			Rachel Berlund, VP			Nathan Prehn, Market Sales Support Rep
Early Payment Discount				NO			NO			
Terms										
DELIVERY:				40 Days Maximum			30 Days			
Number of days for subsequent deliveries				30 Days Maximum			30 Days			
Minimum Order Requirements				\$1,000.00 Minimum Order			1000 lbs			
Penalty for less than minimum order				County to Pay Shipping			N/A			
RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	
2005488	RIGHT TURN W1-1R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65	
2005503	ROAD ENDS W14-2B, 30"X30" FLUORESCENT YEL ASTM TYPE IX	15	EA		37.19	557.85		51.73	775.95	
2005602	STOP 30" R1-1, 30" ASTM TYPE IV	615	EA		25.27	15,541.05		31.66	19,470.90	
2005628	STOP AHEAD SYMB 30" W3-1, 30"X30" FLUORESCENT YELLO ASTM TYPE IX	25	EA		43.21	1,080.25		52.60	1,315.00	
2005686	LEFT WINDING ROAD W1-5L,30"X30" FLURESCNT YLLW ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65	
2005701	RIGHT WINDING ROAD W1-5R, 30"X30" FLUORESCENT YELL ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65	
2006204	WEIGHT LIMIT SYMB R12-5,30"X42" ASTM TYPE IV WITHOUT NUMBERS	4	EA		36.32	145.28		43.78	175.12	
2006246	ROAD CLOSED R11-2, 48"X30" ASTM TYPE IV	10	EA		41.51	415.10		49.84	498.40	
2006254	ROAD CLOSED TO THRU TRAFFIC R11-4, 60"X30" ASTM TYPE IV TRAFFIC	5	EA		51.89	259.45		61.97	309.85	
2006262	WEIGHT LIMIT ON BRIDGE R12-5(MOD)30"X54"ASTM TYPE IV AHEAD SYMBOLIC (WITHOUT NUMBERS)	5	EA		46.70	233.50		55.90	279.50	

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2006444	ROUND ADVANCE R.R. W10-1,36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFLEM / W101	56.03	560.30
2006486	YIELD R1-2, 36" ASTM TYPE IV	160	EA	Osburn	19.06	3,049.60	Rocal, Inc.	19.20	3,072.00	IV3M / R1-2	16.46	2,633.60
2006733	BRIDGE ICES BEFORE ROAD W8-13,36"X36" FLUORESCENT YELL ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFL3M / W8-13	56.03	560.30
2006783	CROSS ROAD SYMB W2-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W2-1	56.03	280.15
2006816	DO NOT ENTER SYMB R5-1, 36"X36" ASTM TYPE IV	5	EA	Osburn	35.01	175.05	Rocal, Inc.	39.69	198.45	IV3M / R5-1	35.31	176.55
2006824	DIVIDED HIGHWAY SYMB W6-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFL3M / W6-1	56.03	560.30
2006832	FARM MACHINERY SYMB W11-5, 36"X36" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	1XFL3M / W11-5	56.03	280.15
2006858	FIRE TRUCK SYMB W11-8, 36"X36" FLURESCNT YLLW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W11-8	56.03	280.15
2006915	INTERSTATE ROUTE MARKER M1-1, 36"X36" ASTM TYPE IV WITHOUT NUMBERS	4	EA	Osburn	35.01	140.04	Rocal, Inc.	41.69	166.76	IV3M / M1-1	61.02	244.08

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2006444	ROUND ADVANCE R.R. W10-1,36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2006486	YIELD R1-2, 36" ASTM TYPE IV	160	EA		15.56	2,489.60		34.55	5,528.00
2006733	BRIDGE ICES BEFORE ROAD W8-13,36"X36" FLUORESCENT YELL ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2006783	CROSS ROAD SYMB W2-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2006816	DO NOT ENTER SYMB R5-1, 36"X36" ASTM TYPE IV	5	EA		37.36	186.80		46.26	231.30
2006824	DIVIDED HIGHWAY SYMB W6-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2006832	FARM MACHINERY SYMB W11-5, 36"X36" FLUORESCENT YELL ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2006858	FIRE TRUCK SYMB W11-8, 36"X36" FLURESCNT YLLW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2006915	INTERSTATE ROUTE MARKER M1-1, 36"X36" ASTM TYPE IV WITHOUT NUMBERS	4	EA		37.36	149.44		46.26	185.04

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2006923	LANE ENDS MERGE LEFT W9-2, 36"X36" FLUORESCNT YLLW ASTM TYPE IX	4	EA	Osburn	53.10	212.40	Rocal, Inc.	60.03	240.12	IXFL3M /W9-2	56.03	224.12
2006949	LEFT TRANSITION SYMB W4-2L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W4-2L	56.03	280.15
2006981	LEFT CURVE W1-2L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	20	EA	Osburn	53.10	1,062.00	Rocal, Inc.	60.03	1,200.60	IXFL3M / W1-2L	56.03	1,120.60
2007004	LEFT REVERSE CURVE W1-4L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W14L	56.03	280.15
2007020	LEFT REVERSE TURN W1-3L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W13L	56.03	280.15
2007046	LEFT TURN W1-1L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W11L	56.03	280.15
2007062	LEFT WINDING ROAD W1-5L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W15L	56.03	280.15
2007070	NO LEFT TURN SYMB R3-2, 36"X36" ASTM TYPE IV	5	EA	Osburn	37.26	186.30	Rocal, Inc.	39.69	198.45	IV3M / R3-2	35.76	178.80
2007096	NO TURNS R3-3, 36"X36" ASTM TYPE IV	3	EA	Osburn	35.01	105.03	Rocal, Inc.	39.69	119.07	IV3M / R3-3	35.31	105.93
2007161	PAVEMENT ENDS W8-3,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	30	EA	Osburn	53.10	1,593.00	Rocal, Inc.	60.03	1,800.90	IXFL3M / W8-3	56.03	1,680.90

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2006923	LANE ENDS MERGE LEFT W9-2, 36"X36" FLUORESCNT YLLW ASTM TYPE IX	4	EA		53.56	214.24		73.90	295.60
2006949	LEFT TRANSITION SYMB W4-2L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2006981	LEFT CURVE W1-2L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	20	EA		53.56	1,071.20		73.90	1,478.00
2007004	LEFT REVERSE CURVE W1-4L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007020	LEFT REVERSE TURN W1-3L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007046	LEFT TURN W1-1L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007062	LEFT WINDING ROAD W1-5L,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007070	NO LEFT TURN SYMB R3-2, 36"X36" ASTM TYPE IV	5	EA		37.36	186.80		44.99	224.95
2007096	NO TURNS R3-3, 36"X36" ASTM TYPE IV	3	EA		37.36	112.08		44.99	134.97
2007161	PAVEMENT ENDS W8-3,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	30	EA		53.56	1,606.80		73.90	2,217.00

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2007195	PEDESTRIAN SYMB W11-2,36"x36" FLUORESCENT YELLO ASTM TYPE IX	40	EA	Osburn	53.10	2,124.00	Rocal, Inc.	60.03	2,401.20	IXFL3M / W11-2	56.03	2,241.20
2007228	RIGHT CURVE W1-2R,36"x36" FLUORESCENT YELLO ASTM TYPE IX	20	EA	Osburn	53.10	1,062.00	Rocal, Inc.	60.03	1,200.60	IXFL5YM(3M) / W1-4R	56.03	1,120.60
2007244	RIGHT REVERSE CURVE W1-4R,36"x36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFL5YM(3M) / W1-2R	56.03	560.30
2007260	RIGHT REVERSE TURN W1-3R, 36"x36" FLURESCNT YLLW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W1-3R	56.03	280.15
2007278	RIGHT TRANSITION SYMB W4-2R, 36"x36" FLURESCNT YLLW ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFL3M / W4-2R	56.03	560.30
2007286	RIGHT TURN W1-1R,36"x36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W1-1R	56.03	280.15
2007301	RIGHT WINDING ROAD W1-5R, 36"x36" FLURESCNT YLLW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W1-5R	56.03	280.15
2007400	SIDE ROAD W2-2,36"x36" FLURESCNT YLLW ASTM TYPE IX	10	EA	Osburn	53.10	531.00	Rocal, Inc.	60.03	600.30	IXFL3M / W2-2	56.03	560.30
2007442	SIGNAL AHEAD SYMB W3-3, 36"x36" FLURESCNT YLLW ASTM TYPE IX	5	EA	Osburn	57.60	288.00	Rocal, Inc.	65.03	325.15	IXFL3M / W3-3	68.46	342.30

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2007195	PEDESTRIAN SYMB W11-2,36"x36" FLUORESCENT YELLO ASTM TYPE IX	40	EA		53.56	2,142.40		73.90	2,956.00
2007228	RIGHT CURVE W1-2R,36"X36" FLUORESCENT YELLO ASTM TYPE IX	20	EA		53.56	1,071.20		73.90	1,478.00
2007244	RIGHT REVERSE CURVE W1-4R,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2007260	RIGHT REVERSE TURN W1-3R, 36"X36" FLURESCNT YLLW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007278	RIGHT TRANSITION SYMB W4-2R, 36"X36" FLURESCNT YLLW ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2007286	RIGHT TURN W1-1R,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007301	RIGHT WINDING ROAD W1-5R, 36"X36" FLURESCNT YLLW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007400	SIDE ROAD W2-2,36"X36" FLURESCNT YLLW ASTM TYPE IX	10	EA		53.56	535.60		73.90	739.00
2007442	SIGNAL AHEAD SYMB W3-3, 36"X36" FLURESCNT YLLW ASTM TYPE IX	5	EA		62.39	311.95		78.78	393.90

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2007476	STOP 36" R1-1, 36" ASTM TYPE IV	40	EA	Osburn	34.11	1,364.40	Rocal, Inc.	39.69	1,587.60	IV3M / R1-1	31.99	1,279.60
2007509	STOP AHEAD SYMB 36" W3-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA	Osburn	57.60	576.00	Rocal, Inc.	65.03	650.30	IXFL3M / W3-1	68.46	684.60
2007525	T-INTERSECTION SYMB W2-4,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	1XFL3M / W2-4	56.03	280.15
2007533	TRUCK XING SYMB W11-10,36"X36" FLUORESCENT YELL ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W11-10	56.03	280.15
2007583	WATCH FOR PEDESTRIANS W11-2A ,36"FLUORESCENT YELLOW ASTM TYPE IX	2	EA	Osburn	53.10	106.20	Rocal, Inc.	60.03	120.06	IXFL3M W11-2A	56.03	112.06
2007608	WATER OVER ROAD YELLOW SPECIAL 36"X36" FLUORESCENT YEL ASTM TYPE IX	25	EA	Osburn	53.10	1,327.50	Rocal, Inc.	60.03	1,500.75	IXFL3M / Special	56.03	1,400.75
2007848	KEEP RIGHT SYMB R4-7, 36"X48" ASTM TYPE IV	2	EA	Osburn	46.68	93.36	Rocal, Inc.	52.92	105.84	IV3M / R4-7	47.08	94.16
2008218	RIGHT SIDE MERGE SYMB W4-1R, 48"X48"FLURESCNT YLLW ASTM TYPE IX	10	EA	Osburn	94.40	944.00	Rocal, Inc.	106.72	1,067.20	IXFL3M / W4-1R	99.30	993.00

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:			
Number of days for subsequent deliveries	40 Days Maximum	30 Days	
Minimum Order Requirements	30 Days Maximum	30 Days	
Penalty for less than minimum order	\$1,000.00 Minimum Order County to Pay Shipping	1000 lbs N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2007476	STOP 36" R1-1, 36" ASTM TYPE IV	40	EA		36.39	1,455.60		44.99	1,799.60
2007509	STOP AHEAD SYMB 36" W3-1,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	10	EA		62.39	623.90		80.76	807.60
2007525	T-INTERSECTION SYMB W2-4,36"X36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007533	TRUCK XING SYMB W11-10,36"X36" FLUORESCENT YELL ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
2007583	WATCH FOR PEDESTRIANS W11-2A ,36"FLUORESCENT YELLOW ASTM TYPE IX	2	EA		53.56	107.12		73.90	147.80
2007608	WATER OVER ROAD YELLOW SPECIAL 36"X36" FLUORESCENT YEL ASTM TYPE IX	25	EA		53.56	1,339.00		73.90	1,847.50
2007848	KEEP RIGHT SYMB R4-7, 36"X48" ASTM TYPE IV	2	EA		49.82	99.64		59.54	119.08
2008218	RIGHT SIDE MERGE SYMB W4-1R, 48"X48"FLURESCNT YLLW ASTM TYPE IX	10	EA		95.22	952.20		130.33	1,303.30

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2008234	TRAFFIC REGULATOR AHEAD SYMB W20-7A, 48"X48" FLUORSNT ORANG ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W20-7A	99.30	198.60
2008268	ROAD WORK AHEAD W20-1,48"X48" FLUORSNT ORANGE ASTM TYPE IX	5	EA	Osburn	81.76	408.80	Rocal, Inc.	89.12	445.60	IXFL3M / W20-1	99.30	496.50
2008292	ROAD CLOSED AHEAD W20-3,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W20-3	99.30	198.60
93305	SCHOOL SIGN S1-1,36" FLUORSNT YELLOW GRN	15	EA	Osburn	53.10	796.50	Rocal, Inc.	60.03	900.45	IXFL3M / 51-1	56.03	840.45
93344	RIGHT LANE CLOSED AHEAD W20-5R,48"X48"FLUORSNT ORANGE ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W20-5R	99.30	198.60
93345	LEFT LANE CLOSED AHEAD W20-5L,48"X48" FLUORSNT ORANG ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W2-05L	99.30	198.60
93346	RIGHT TRANSITION SYMBOL 48"X48" W4-2R,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W4-2R	99.30	198.60
93347	LEFT TRANSITION SYMB W4-2L,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W4-2L	99.30	198.60
93348	BE PREPARED TO STOP W3-4,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA	Osburn	81.76	163.52	Rocal, Inc.	89.12	178.24	IXFL3M / W3-4	99.30	198.60

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
2008234	TRAFFIC REGULATOR AHEAD SYMB W20-7A, 48"X48" FLUORSNT ORANG ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
2008268	ROAD WORK AHEAD W20-1,48"X48" FLUORSNT ORANGE ASTM TYPE IX	5	EA		95.22	476.10		130.33	651.65
2008292	ROAD CLOSED AHEAD W20-3,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
93305	SCHOOL SIGN S1-1,36" FLUORSNT YELLOW GRN	15	EA		52.61	789.15		88.29	1,324.35
93344	RIGHT LANE CLOSED AHEAD W20-5R,48"X48"FLUORSNT ORANGE ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
93345	LEFT LANE CLOSED AHEAD W20-5L,48"X48" FLUORSNT ORANG ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
93346	RIGHT TRANSITION SYMBOL 48"X48" W4-2R,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
93347	LEFT TRANSITION SYMB W4-2L,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66
93348	BE PREPARED TO STOP W3-4,48"X48" FLUORSNT ORANGE ASTM TYPE IX	2	EA		95.22	190.44		130.33	260.66

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
93544	PUSH BUTTON WALK SYMB W/RT ARR R10-3B RT,9"X12"ASTM TYPE IV SYMBOL W/RIGHT ARROW (HI)	55	EA	Osburn	2.92	160.60	Rocal, Inc.	5.31	292.05	IV3M / R10-3B	2.96	162.80
93545	PUSH BUTTON WALK SYMB W/LT ARR R10-3B LT, 9"X12" ASTM TYPE IV SYMBOL W/LEFT ARROW (HI)	60	EA	Osburn	2.92	175.20	Rocal, Inc.	5.31	318.60	IV3M / R10-3B	2.96	177.60
93660	ALL WAY 36"x15" R1-4, 36"X15" ASTM TYPE IV	10	EA	Osburn	14.59	145.90	Rocal, Inc.	16.54	165.40	IV3M / R1-4	14.81	148.10
93668	DEER CROSSING SYM 36" W11-3, 36" FLUORESCENT YELLOW ASTM TYPE IX	20	EA	Osburn	53.10	1,062.00	Rocal, Inc.	60.03	1,200.60	IXFL3M / W11-3	56.03	1,120.60
93669	DEER CROSSING SYM 30" W11-3, 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	IXFL3M / W11-3	39.10	195.50
93670	HIDDEN DRIVEWAY 36" SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / Special	56.03	280.15
93671	HIDDEN DRIVEWAY 30" SPECIAL 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	IXFL3M / Special	39.10	195.50
93688	NYLON WASHER 3/8" ID, 7/8" OD 1000/PKG	10	PK	Osburn	50.00	500.00	Rocal, Inc.	110.00	1,100.00	CPC / RHWASHNYLON	80.00	800.00
93708	HORSE CROSSING SYM 30" W11-7, 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA	Osburn	36.88	184.40	Rocal, Inc.	41.69	208.45	IXFL3M / W11-7	39.10	195.50

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

		Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>			NO BIDDER		
VENDOR NAME		Rathco Safety Supply, Inc.			Ibis Tek Signs & Accessories			Tessco		
ADDRESS		6742 Lovers Lane Portage, MI 49002			912 Pittsburgh Road Butler, PA 16002					
PHONE NUMBER		269-323-0153			724-431-3072			410-229-1366		
FAX NUMBER		269-323-3206			724-431-4361			410-527-0005		
SIGNED		Steven M. Dokey, Contracts Manager			Rachel Berlund, VP			Nathan Prehn, Market Sales Support Rep		
Early Payment Discount		NO			NO					
Terms										
DELIVERY:		40 Days Maximum			30 Days					
Number of days for subsequent deliveries		30 Days Maximum			30 Days					
Minimum Order Requirements		\$1,000.00 Minimum Order			1000 lbs					
Penalty for less than minimum order		County to Pay Shipping			N/A					

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
93544	PUSH BUTTON WALK SYMB W/RT ARR R10-3B RT, 9"X12"ASTM TYPE IV SYMBOL W/RIGHT ARROW (HI)	55	EA		4.50	247.50		5.08	279.40
93545	PUSH BUTTON WALK SYMB W/LT ARR R10-3B LT, 9"X12" ASTM TYPE IV SYMBOL W/LEFT ARROW (HI)	60	EA		4.50	270.00		5.08	304.80
93660	ALL WAY 36"x15" R1-4, 36"X15" ASTM TYPE IV	10	EA		15.56	155.60		19.52	195.20
93668	DEER CROSSING SYM 36" W11-3, 36" FLUORESCENT YELLOW ASTM TYPE IX	20	EA		53.56	1,071.20		73.90	1,478.00
93669	DEER CROSSING SYM 30" W11-3, 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65
93670	HIDDEN DRIVEWAY 36" SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50
93671	HIDDEN DRIVEWAY 30" SPECIAL 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65
93688	NYLON WASHER 3/8" ID, 7/8" OD 1000/PKG	10	PK		95.00	950.00		50.00	500.00
93708	HORSE CROSSING SYM 30" W11-7, 30" FLUORESCENT YELLOW ASTM TYPE IX	5	EA		37.19	185.95		51.73	258.65

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on	Vendor 1	Vendor 2	Vendor 3
	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>
VENDOR NAME	Osburn Associates, Inc.	Rocal, Inc	Custom Products Corporation
ADDRESS	11931 St. Rt. 93 N Logan, OH 43138	3186 CR 550 Frankfort, OH 45628	PO Box 54091 Jackson, MS 39288
PHONE NUMBER	740-385-6869	740-998-2122	800-367-1492
FAX NUMBER	740-385-8016	740-998-2073	800-206-3444
SIGNED	Aaron Swope, Bid Director	Alan Christopher, Sales Manager	Heidi McGee, Bid Manager
Early Payment Discount	YES	NO	NO
Terms	2% 10 Net 30		
DELIVERY:	30-45 Days	30-45 Days	27 Days
Number of days for subsequent deliveries	30-45 Days	30-45 Days	21 Days
Minimum Order Requirements		\$1,000.00	\$1,200.00
Penalty for less than minimum order		Freight Charge	County pays freight

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
93711	REDUCED SPEED AHEAD (BLANK) W3-5,36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA	Osburn	57.60	115.20	Rocal, Inc.	60.03	120.06	IXFL3M / W3-5	66.47	132.94
93712	ROUNDBOUT AHEAD W2-6, 36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA	Osburn	53.10	106.20	Rocal, Inc.	60.03	120.06	IXFL3M / W2-6	56.03	112.06
93713	SCHOOL SPEED AHEAD S4-5,36" FLUORESCENT YLW/GRN ASTM TYPE IX	4	EA	Osburn	57.60	230.40	Rocal, Inc.	60.03	240.12	IXFL3M / S4-5	66.47	265.88
93714	HIDDEN DRIVEWAYS SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	15	EA	Osburn	53.10	796.50	Rocal, Inc.	60.03	900.45	IXFL3M / Special	56.03	840.45
93715	HIDDEN INTERSECTION SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA	Osburn	53.10	106.20	Rocal, Inc.	60.03	120.06	IXFL3M / Special	56.03	112.06
93786	LEFT DIAGONAL ARROW W16-7PL 30"X18" FLUORESCENT YEL ASTM TYPE IX	20	EA	Osburn	22.13	442.60	Rocal, Inc.	25.01	500.20	IXFL3M / W16-7PL	23.48	469.60
93820	DEAD END - RIGHT W14-1AR(MOD)36"X12"FLRSCNT YLW ASTM TYPE IX	10	EA	Osburn	17.70	177.00	Rocal, Inc.	20.01	200.10	IXFL3M / W14-1ARM	18.78	187.80
93821	DEAD END - LEFT W14-1AL(MOD)36"X12"FLRSCNT YLW ASTM TYPE IX	10	EA	Osburn	17.70	177.00	Rocal, Inc.	20.01	200.10	IXFL3M / W14-1ALM	18.78	187.80
93830	RIGHT LANE ENDS W9-1R,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA	Osburn	53.10	265.50	Rocal, Inc.	60.03	300.15	IXFL3M / W91R	56.03	280.15

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

	Addendum 1 <input checked="" type="checkbox"/>	Addendum 1 <input checked="" type="checkbox"/>	NO BIDDER
VENDOR NAME	Rathco Safety Supply, Inc.	Ibis Tek Signs & Accessories	Tessco
ADDRESS	6742 Lovers Lane Portage, MI 49002	912 Pittsburgh Road Butler, PA 16002	
PHONE NUMBER	269-323-0153	724-431-3072	410-229-1366
FAX NUMBER	269-323-3206	724-431-4361	410-527-0005
SIGNED	Steven M. Dokey, Contracts Manager	Rachel Berlund, VP	Nathan Prehn, Market Sales Support Rep
Early Payment Discount	NO	NO	
Terms			
DELIVERY:	40 Days Maximum	30 Days	
Number of days for subsequent deliveries	30 Days Maximum	30 Days	
Minimum Order Requirements	\$1,000.00 Minimum Order	1000 lbs	
Penalty for less than minimum order	County to Pay Shipping	N/A	

RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
93711	REDUCED SPEED AHEAD (BLANK) W3-5,36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA		64.09	128.18		73.90	147.80
93712	ROUNABOUT AHEAD W2-6, 36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA		53.56	107.12		73.90	147.80
93713	SCHOOL SPEED AHEAD S4-5,36" FLUORESCENT YLW/GRN ASTM TYPE IX	4	EA		53.56	214.24		73.90	295.60
93714	HIDDEN DRIVEWAYS SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	15	EA		53.56	803.40		73.90	1,108.50
93715	HIDDEN INTERSECTION SPECIAL 36" FLUORESCENT YELLOW ASTM TYPE IX	2	EA		53.56	107.12		73.90	147.80
93786	LEFT DIAGONAL ARROW W16-7PL 30"X18" FLUORESCENT YEL ASTM TYPE IX	20	EA		22.32	446.40		31.56	631.20
93820	DEAD END - RIGHT W14-1AR(MOD)36"X12"FLRSCNT YLW ASTM TYPE IX	10	EA		17.85	178.50		25.53	255.30
93821	DEAD END - LEFT W14-1AL(MOD)36"X12"FLRSCNT YLW ASTM TYPE IX	10	EA		17.85	178.50		25.53	255.30
93830	RIGHT LANE ENDS W9-1R,36"X36" FLUORESCENT YELLO ASTM TYPE IX	5	EA		53.56	267.80		73.90	369.50

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;
IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on				Vendor 1			Vendor 2			Vendor 3		
				Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>		
VENDOR NAME				Osburn Associates, Inc.			Rocal, Inc			Custom Products Corporation		
ADDRESS				11931 St. Rt. 93 N Logan, OH 43138			3186 CR 550 Frankfort, OH 45628			PO Box 54091 Jackson, MS 39288		
PHONE NUMBER				740-385-6869			740-998-2122			800-367-1492		
FAX NUMBER				740-385-8016			740-998-2073			800-206-3444		
SIGNED				Aaron Swope, Bid Director			Alan Christopher, Sales Manager			Heidi McGee, Bid Manager		
Early Payment Discount				YES			NO			NO		
Terms				2% 10 Net 30								
DELIVERY:				30-45 Days			30-45 Days			27 Days		
Number of days for subsequent deliveries				30-45 Days			30-45 Days			21 Days		
Minimum Order Requirements							\$1,000.00			\$1,200.00		
Penalty for less than minimum order							Freight Charge			County pays freight		
RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT
93836	REDUCED SPEED AHEAD (BLANK) W3-5,48"FLUORSNT ORANGE ASTM TYPE IX	3	EA	Osburn	89.76	269.28	Rocal, Inc.	89.12	267.36	IXFL3M / W35	117.28	351.84
93837	PUSH BUTTN WALK TIMER W/RT ARR R10-3E RT 9"x15" ASTM TYPE IV	25	EA	Osburn	3.65	91.25	Rocal, Inc.	6.15	153.75	IV3M / R103E	3.83	95.75
93838	PUSH BUTTN WALK TIMER W/LT ARR L10-3E LT 9"x15" ASTM TYPE IV	25	EA	Osburn	3.65	91.25	Rocal, Inc.	6.15	153.75	IV3M / 403E	3.83	95.75
93890	SCHOOL DAYS ONLY S4-1A,24"X10" ASTM TYPE IV	15	EA	Osburn	6.48	97.20	Rocal, Inc.	7.36	110.40	IV3M / 541A	6.58	98.70
						TOTAL: \$ 102,048.35				TOTAL: \$ 116,136.66		
						Vendor Total: \$ 102,048.35				Vendor Total: N/A	Vendor Total: \$ 105,090.10	
											Vendor Total: \$ 105,090.30	

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ROAD COMMISSION FOR OAKLAND COUNTY - Beverly Hills, Michigan

Tabulation of Bids Opened and Read on Tuesday, December 6, 2011 for Prefabricated Signs;

IFB No. 8345-OQ, ** (Addendum #1) **

Bid typed on

Vendor 4

Vendor 5

				Addendum 1 <input checked="" type="checkbox"/>			Addendum 1 <input checked="" type="checkbox"/>			NO BIDDER		
VENDOR NAME				Rathco Safety Supply, Inc.			Ibis Tek Signs & Accessories			Tessco		
ADDRESS				6742 Lovers Lane Portage, MI 49002			912 Pittsburgh Road Butler, PA 16002					
PHONE NUMBER				269-323-0153			724-431-3072			410-229-1366		
FAX NUMBER				269-323-3206			724-431-4361			410-527-0005		
SIGNED				Steven M. Dokey, Contracts Manager			Rachel Berlund, VP			Nathan Prehn, Market Sales Support Rep		
Early Payment Discount				NO			NO					
Terms												
DELIVERY:				40 Days Maximum			30 Days					
Number of days for subsequent deliveries				30 Days Maximum			30 Days					
Minimum Order Requirements				\$1,000.00 Minimum Order			1000 lbs					
Penalty for less than minimum order				County to Pay Shipping			N/A					
RCOC STOCK NO.	DESCRIPTION 1	QTY	UofM	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT	BRAND NAME & NUMBER	UNIT PRICE	EXTENDED AMOUNT			
93836	REDUCED SPEED AHEAD (BLANK) W3-5,48"FLUORSNT ORANGE ASTM TYPE IX	3	EA		95.22	285.66		130.33	390.99			
93837	PUSH BUTTN WALK TIMER W/RT ARR R10-3E RT 9"x15" ASTM TYPE IV	25	EA		4.50	112.50		6.02	150.50			
93838	PUSH BUTTN WALK TIMER W/LT ARR L10-3E LT 9"x15" ASTM TYPE IV	25	EA		4.50	112.50		6.02	150.50			
93890	SCHOOL DAYS ONLY S4-1A,24"X10" ASTM TYPE IV	15	EA		6.92	103.80		9.42	141.30			
					TOTAL: \$	105,558.98				TOTAL: \$	140,257.35	
					Vendor Total: \$	105,558.98				Vendor Total: \$	140,256.80	

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