ROAD COMMISSION for OAKLAND COUNTY

PRESS RELEASE PRESS RELEASE









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Contact: Craig Bryson, Public Information Officer, (248) 645-2000, ext. 2302 (e-mail: cbryson@rcoc.org)

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RCOC INTRODUCES TECHNOLOGY TO IMPROVE BIDDING PROCESS

Beverly Hills, MI -- The Road Commission for Oakland County (RCOC) is changing its bid solicitation process to make it more efficient and cost effective for both vendors/contractors and the agency.

RCOC has contracted with Bid Express, a company that allows vendors and contractors to scrap the old paper bidding process. Through Bid Express, potential vendors or contractors can easily view opportunities to do business with RCOC through use of a Website.

Bid Express is user friendly, and potential bidders can now view opportunities and submit bids online. The ability to submit bids online eliminates the need to hand deliver them to the RCOC office.

No special software is required to use the system. Vendors/contractors pay Bid Express a small fee to use the system.

With Bid Express, secure, electronic bidding allows vendors/contractors to:

- Eliminate late bids due to weather, mail and traffic delays
- Minimize bid disqualification due to omissions
- Reduce costs by removing delivery, printing and resources costs
- Download bid documents, including plans, for free
- Validate bid bonds
- Instantly receive bid addendums

While RCOC is now accepting bids through Bid Express, it will continue to receive paper bids for the next six months to allow all potential vendors to transition to the online service. During this time, bids can be submitted either in person or through Bid Express.

"Often, bidders will make several trips to the RCOC office to amend their bid or submit missing required documents," RCOC Managing Director Dennis Kolar said. "The electronic system will eliminate the need for those trips, because bidders must submit all required documents before the system will accept the bid. This cuts down on mistakes and omission errors."

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Bid Express is widely used across the United States by governmental agencies. "It is our hope that Bid Express will also attract new vendors to RCOC, making bids more competitive," Kolar added.

The system also stores documents electronically, making a paperless environment. Bid Express is free for the Road Commission – RCOC staff will no longer need to maintain the bidding system or deal with electronic capacity storage issues.

Vendors wishing to use Bid Express can access the service via a link on the homepage of RCOC's Website (www.rcocweb.org – the link is in the "Quick Links" section on the right side of the homepage). Additional information about Bid Express and RCOC's conversion to the new system is available at: http://www.rcocweb.org/DoingBusinessWithRCOC/DoingBusinesswithRCOC.aspx

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